Thirsting for function



Protein. Nutrition. Hydration. Immune support. The benefits consumers seek from functional beverages are multiplying. Cargill gives you a competitive edge with proprietary insights, a full portfolio of industryleading, science-backed ingredients... and the expertise to make them taste great.

INSIGHT:

90% of consumers gravitate to high-protein nutrition beverages1

SOLUTION:

PURIS® pea protein



80%

minimum protein for a nutritional boost



100%

traceable, non-GMO*



Smooth, non-gritty texture

INSIGHT:

65% of nutrition beverage users prefer low-sugar options²

SOLUTION:

EverSweet® stevia sweetener + ClearFlo® natural flavor



DEEPER sugar reduction



CLEANERtasting sweetness



INSIGHT:

SOLUTION:

EpiCor® postbiotic

BETTER solubility

69% of consumers find beverages that

support immune health appealing4

INSIGHT:

With 57% of users preferring low-calorie beverages, opportunity exists to deliver on an unmet need3

SOLUTION:

Cargill soluble corn fiber



<2 kcal/g;

half the calories of sugar



70%

minimum dietary fiber



Minimal impact on color / texture

ingredient⁵



Clinically shown to support immune health

postbiotic



published studies⁶

INSIGHT:

Electrolytes have a 62% positive influence on purchase7



Pink Himalayan salt



Premium



consumer perception



Traditionally harvested sea salt



100% natural, unrefined rock salt

SOLUTION:

49% positive purchase impact for active nutrition beverages with cocoa powder8

INSIGHT:

Cargill cocoa powders



Up to 15-30% sugar reduction

possible with Gerkens® Sweety cocoa powders



Specialty powders designed to enhance

dairy alternatives



Full portfolio of high-quality cocoa powders

Partner with Cargill to accelerate product innovation.

Learn more at <u>cargill.com</u>.



* There is no single definition of "non-GMO" in the USA. Contact Cargill for source and processing information. PURIS® Pea Protein is a trademark of PURIS Foods, a Cargill strategic partner. EverSweet® is a product of Avansya, a joint venture of Cargill and dsm-firmenich

¹ Cargill ActiveInteI[™] Attitude & Usage Study, 2025. ²lbid.

- ³lbid.
- ⁴lbid.
- ⁵Innova New Product Database. September 2025. ⁶Contact your Cargill representative for details.
- ⁷Cargill ClaimTracker-Health & Nutrition Beverages, 2024.
- ⁸Cargill Purchase Impact by Category-Health & Nutrition Beverages proprietary research, 2025.

