Anticipate. Innovate. Outperform.



In the rapidly evolving market for active nutrition powders, every point of differentiation is an opportunity to accelerate your advantage. Partner with Cargill for proprietary consumer insights, industry-leading, sciencebacked ingredients... and technical expertise to deliver on your goals for functionality, flavor, nutrition and smoother blending.

INSIGHT:

72% of powder users choose options with low / no sugar1

SOLUTION:

EverSweet® stevia sweetener + ClearFlo® natural flavor



DEEPER sugar reduction



CLEANERtasting sweetness



BETTER

INSIGHT:

84% of consumers prefer nutrition powders that are high in protein2

SOLUTION:

PURIS® pea protein



80%

minimum protein for a nutritional boost



100%

traceable, non-GMO*



INSIGHT:

SOLUTION:

Versatile

Consumers are more likely to

purchase a product with soluble rice flour vs. maltodextrin⁴

SimPure® soluble rice flour

functionality in bars, beverages & more

INSIGHT:

66% of users select low-calorie nutrition powders3



SOLUTION:

Cargill soluble corn fiber



<2 kcal/g;





70% minimum dietary fiber



Minimal impact

on color / texture

half the calories of sugar



10DE maltodextrin

substitution for



Comparable

taste, texture, functionality



Positively perceived, validated through research

INSIGHT:

49% positive purchase impact for active nutrition products with cocoa powder5

SOLUTION:

Cargill cocoa powders



Full portfolio

of high-quality cocoa powders



Up to 15-30% sugar reduction

possible with Gerkens® Sweety cocoa powders



Specialty powders

designed to enhance dairy alternatives

INSIGHT:

Over half of users choose non-GMO (61%) & organic powders (56%)6

SOLUTION:

EmulPur™ sunflower lecithin



NON-GMO project verified



BLENDS evenly, smooths texture



ALLOWED in organic products

Partner with Cargill to accelerate product innovation.

Learn more at <u>cargill.com</u>.

¹ Cargill ActiveInteI[™] Attitude & Usage Study, 2025.



*There is no single definition of "non-GMO" in the USA. Contact Cargill for source and processing information. PURIS® Pea Protein is a trademark of PURIS Foods, a Cargill strategic partner. EverSweet® is a product of Avansya, a joint venture of Cargill and dsm-firmenich.

- ²lbid.
- 3lbid.
- ⁴Cargill Purchase Impact by Category proprietary research, 2024.
- ⁵Cargill Purchase Impact by Category-Health & Nutrition Beverages proprietary research, 2025.
- ⁶lbid, Cargill ActiveIntel Study.

